Legislated Employment Equity Reporting -

National : : : : Occupational Classification

MAPPING GUIDE 2021

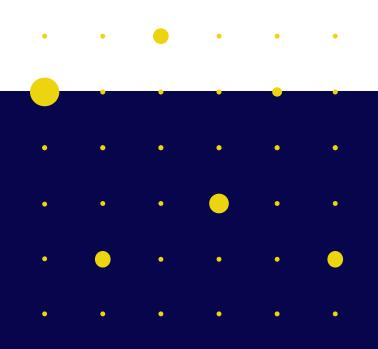
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• •	•	April 2024	Prepared by	TruckingHR Canada

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What is the National Occupation Classification (NOC) Mapping Guide?

The Legislated Employment Equity Program (LEEP) requires federally regulated private-sector employers with 100 or more employees to report employment equity-related data once a year. This includes identifying the appropriate NOC code for each employee in the WEIMS portal. There are 45 general NOC codes that organize and provide categories for different job titles.

This document acts as a NOC code mapping guide for trucking and logistics companies. It will help you determine which NOC codes best describe the jobs in your company, making the LEEP reporting process easier and more efficient.



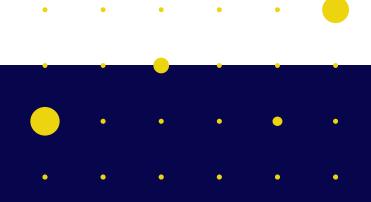
How does the NOC Mapping Guide Work?

Below you will find a table of contents outlining the NOC codes that are most relevant for the trucking and logistics industry, as well as a list of job titles under each code representing the range of job titles that could fall under that NOC code. The mapping guide is organized into 10 divisions: Senior management, operations, finance, business development sales and marketing, human resources, planning and engineering, information technology, legal, environment, and administration.

The best way to use the mapping guide is to use the control "f" function or similar shortcut on your computer to search the job title you are looking for. You may also use the table of contents to scroll to the division of the job you had in mind and look through the associated job titles to get a sense of the type of jobs that are included. This is especially helpful if you can't find the exact job title of the position in mind, as there are many examples provided. Once you find your preferred job title, or a job title that similar to the one your company uses, click on it and you will be taken to an explanation of the NOC code in this guide. This explanation allows you to verify that the NOC code description matches the job in question. Sometimes jobs with the same titles can mean very different things, which is why it is important to double check the description of the NOC code before including it in your report.

If you can't find an appropriate job title, try clicking on the NOC code header in the body of the document to visit the NOC website published by the Government of Canada. The descriptions in this Guide have been adapted for the trucking industry, but more detailed unit group characteristics can be found on the Government's site.

Please note that NOC codes do not distinguish between "manager" and "senior manager". If you have a job title that includes senior manager, look for the same title but without the "senior". Team lead and supervisor can be used interchangeably if they both supervise one or more employees.



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List Of NOC Codes & Job Titles

Top Management

Owner President Executive Director Chief executive officer (CEO) Chief financial officer (CFO) Chief operating officer (COO) Chief marketing officer (CMO) Chief human resources officer (CHRO) Chief people officer (CPO) Chief revenue officer (CRO)

Chief information officer (CIO)

Executive vice-president Finance vice-president Marketing vice-president Operations vice-president Regional vice-president Vice-president of auditing/ internal audits Vice-president of control Vice-president of business development Vice-president of sales Vice-president of business Vice-president of communications

Vice-president of customer care

Vice-president of strategic development

Vice-president of engineering

Vice-president of IT

Vice-president of IT security

Vice-president of safety and compliance

Corporate controller

General manager

Operations

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70020: MANAGERS IN TRANSPORTATION 17

Director of maintenance

solutions

Director of logistics
Director of operations
Director of distribution
Director of integrated logistics programs
Director of transportation
Director of transportation management
Director of dispatch
Director of central planning

Director of project implementation Director of distributions Director of linehaul operations Corporate director Distribution and warehousing manager Distribution and logistics manager

Distribution operations manager

Freight manager

Carrier relations manager

Freight logistics manager

General transportation manager

Global logistics manager

Integrated logistics manager

International traffic manager

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Logistics analytics manager	Operational reporting manager	Purchasing manager
Logistics manager –	Terminal manager	Quality control manager
transportation	Service centre manager	Equipment control manager
Logistics solution manager	General fleet manager	Supply chain manager
Shipping and warehousing service manager	Operations manager	Cross dock manager
Transport department manager	Dispatch manager	Optimization manager
Transportation fleet manager	Warehouse operations	Linehaul manager
Transportation logistics	management Maintenance manager Distribution manager	Transportation superintendent
manager		Transborder manager
Transportation manager		Freight forwarder

Receiving supervisor	Service centre supervisor	Warehouse operations
Transportation logistics	General supervisor	supervisor
supervisor	Field fleet supervisor	Maintenance supervisor
Freight logistics supervisor	Operations supervisor	Distribution supervisor
Operational reporting	bispatch supervisor	Service supervisor
supervisor		Shipping supervisor
Terminal supervisor	Regional supervisor	

72024 — SUPERVISORS, MOTOR TRANSPORT AND OTHER GROUND TRANSIT OPERATORS·······18

Transit mobile inspector Truck driver's foreman/woman

Bulk goods truck driverLong haul truck driverDump truck driverMoving van driverFlatbed truck driverShunt truck driverHeavy truck driverTow truck driverLogging truck driverTractor-trailer truck driver

Transport driver Truck driver Owner operator

75211 - RAILWAY AND MOTOR TRANSPORT LABOURERS...... 19

Truck driver helper

Dispatch logistician	Warehouse operations	Operations specialist
Freight forwarding logistician	coordinator	Warehouse operations
Production coordinator	Maintenance coordinator	specialist
Production scheduler	Licensing coordinator	Maintenance specialist
Logistics coordinator	Tactical/functional analyst	Project specialist
Freight coordinator	Logistics specialist	Transport specialist
Operations coordinator	Freight specialist	Shipping specialist

14400 - SHIPPERS AND RECEIVERS 21

Freight receiver	Receiver	Shipping agent
Freight shipper	Shipper	Shipping and receiving clerk
Import freight clerk	Shipper-receiver	Supply chain assistant

75101 - MATERIAL HANDLERS 21

Truck loader Materials handler Warehouse worker

Truck dispatcher Dispatch coordinator Dispatch specialist

14405 - TRANSPORTATION ROUTE AND CREW SCHEDULERS22

Transit scheduler Transportation schedules writer Truck scheduler

10012 - PURCHASING MANAGERS...... 23

Contract manager	Purchasing contracts manager	Supply chain logistics manager
Procurement director	Purchasing director	

12102 - PROCUREMENT AND PURCHASING AGENTS AND OFFICERS 23

Procurement coordinator
Purchasing coordinator
Procurement specialist
Purchasing specialist

- Sourcing specialist Procurement officer Purchasing officer Sourcing officer
- Supply officer Supply chain coordinator Supply control coordinator

Finance

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10010 - FINANCIAL MANAGERS ······ 24

Controller	Financial control manager	Invoicing manager
Assistant corporate controller	Financial planning and analysis	Credit manager
Director of accounting	manager	Financial planning manager
Finance director	Internal audit services/audit manager	Finance manager
Tax director	Accounting manager	Treasurer
Director of financial services	Tax manager	Financial administrator
Director of finance operations	Tax compliance manager	Pension plans administrator
Director of risk management		

12011 - SUPERVISORS, FINANCE AND INSURANCE OFFICE WORKERS 25

Finance supervisor	Bank clerks supervisor	Collection supervisor
Accounting supervisor	Billing supervisor	Credit supervisor
Accounts payable supervisor	Bookkeeping supervisor	Payroll supervisor
Accounts receivable supervisor	Claims adjusters supervisor	Supervisor of accounting

Accountant	Internal auditor
Chief accountant	Income tax expert
Financial auditor	Associate (accounting)

Claims accountant

Chartered financial analyst Financial analyst Financial services research associate Financial planning analyst Financial reporting analyst

12200 – ACCOUNTING TECHNICIANS AND BOOKKEEPERS 26

Accounting bookkeeper	Bookkeeper
Accounting technician	Finance technician

Accounting clerk	Costing clerk	Ledger clerk
Accounts payable clerk	Deposit clerk	Tax clerk
Accounts receivable clerk	Finance clerk	Credits and collections clerk
Audit clerk	Freight-rate clerk	Accounting assistant
Billing clerk	Income tax return preparer	Tax compliance clerk
Budget clerk	Invoice clerk	

Business Development, Marketing, & Sales

10022 – ADVERTISING, MARKETING AND PUBLIC RELATIONS MANAGERS······ 28

Director of advertising	Director of public relations	Sales manager
Director of business	Advertising manager	Business solutions manager
development	Fundraising campaign	Communications manager
Director of marketing	manager	Customer care manager
Director of sales	Internet communications	Customer support manager
Director of business solutions	manager	
Director of communications	Marketing manager	Sales and marketing manager
Director of customer care	Promotions manager	Web communications manager
	Business development	Web marketing manager
Director of media relations	manager	

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60010 – CORPORATE SALES MANAGERS 29

Corporate sales manager National accounts manager – Expansion manager sales

Regional sales manager

11202 - PROFESSIONAL OCCUPATIONS IN ADVERTISING,

Communications specialist	Media coordinator	Communication officer
Marketing specialist	Business development	Marketing officer
Digital marketing specialist	coordinator	Business development officer
Social media specialist	Strategy coordinator	Marketing assistant
Communications specialist	Communications coordinator	Business development assistant
Pricing specialist	Media relations officer	Strategy assistant
Marketing coordinator	Public relations officer	Communications assistant

64101 - SALES AND ACCOUNT REPRESENTATIVES -

Sales representative	Sales executive	Pricing coordinator
Sales agent	Account executive	Pricing assistant
Sales consultant	Account representative	Pricing analyst
Sales support specialist	Lead generation coordinator	
Carrier sales specialist	Lead generation assistant	

Sales associate Salesperson

64409 - OTHER CUSTOMER AND INFORMATION

Accounts information clerk

Complaints clerk – customer service

Contact centre agent – customer service

Customer service representative

Courtesy desk clerk

Human Resources

Director of human resources	Director of occupational health	Recruitment manager
Director of people and culture	and safety	Talent acquisition manager
Director of recruitment	HR business partner	Diversity, equity, and inclusion
Director of workforce analytics	Employer-employee relations manager	manager
Director of payroll	0	Onboarding manager
Director of learning and	Human resources manager	Pension manager
organizational development	People and culture manager	Personnel services manager
Director of talent acquisition	Industrial relations manager	Personnel training and
Director of diversity, equity, and	Occupational health and safety	development manager
inclusion	manager	Staff relations manager
Director of personnel	Pay and benefits manager	Health and safety executive
·	Payroll manager	,

11200 - HUMAN RESOURCES PROFESSIONALS	3
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Human resources officer*	Classification specialist	Job analyst
Employee relations officer	Human resources coordinator	Mediator
Employment equity officer	Talent acquisition coordinator*	Union representative
Human resources specialist	Compensation research analyst	Wage analyst
Pay and benefits specialist	Conciliator	Training officer
Talent acquisition specialist*	Human resources consultant	Trainer
DEI specialist	Human resources generalist	

Human resources officer*	Staffing analyst
Personnel officer	Staffing coordinator
Recruitment specialist	Recruiter

Recruitment coordinator Talent acquisition coordinator* Talent acquisition specialist*

Benefits officer — payroll administration Pay advisor Pay and benefits clerk Pay clerk

Payroll clerk

Payroll administrator

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Payroll officer

Planning & Engineering

Pay and benefits administrator

Heavy equipment mechanic foreman/woman Heavy machinery assembly foreman/woman Industrial mechanics supervisor

Transmission mechanic	Truck-trailer repairer	Mechanic technician
Truck and transport mechanic	Maintenance technician	Parts technician

Heavy equipment servicer	Radiator installer – auto repair	Spring installer
(except mechanic)	service	Tire repairer
Muffler installer	Shock absorber installer	

Mechanic's helper

Director of engineering research and development	Director of process improvement (engineering)	Engineering manager
and development	development improvement (engineering)	Production engineering
Director of process engineering	Electrical engineering manager	manager
Director of engineering	Engineering department	Infrastructure manager
	manager	Engineering project manager

21301 —	MECHANICAL	ENGINEERS	37
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Mechanical engineers

Industrial engineer Quality control engineer Safety engineer

Business improvements engineer

Computer-assisted design/ Loss prevention technologist -Pulp and paper manufacturing computer-assisted manufacturing technologist manufacturing (CAD/CAM) Manufacturing technician Quality assurance technologist programmer Manufacturing technologist Scheduling technician -Industrial engineering manufacturing technician Planning technician Textile technologist Industrial engineering Plastics manufacturing technologist technician Time study analyst

Data analyst Data analytics specialist Analytics administrator

Information Technology

20012 - COMPUTER AND INFORMATION SYSTEMS MANAGERS 40

Director of software engineering	IT manager	Cloud solutions architect
Director of IT security	Cloud development manager	manager
Director of cyber security	IT auditing manager	Computer systems manager
Director of IT auditing	Configuration manager	Data centre manager
Director of IT business solutions	Business systems manager	Data processing and systems analysis manager
Director of IT projects	Cloud architect manager	

Data processing director	Management information system (MIS) manager	Technical delivery manager – information technology (IT)
Electronic data processing (EDP) manager	Software development	Technical program manager – information technology (IT)
Enterprise resource planning (ERP) manager	manager Software engineering manager	Infrastructure manager
Information systems manager	Systems development manager	Analytics manager
		IT project manager

Computer hardware engineer	Network infrastructure engineer	Telecommunications hardware
Hardware development	Network support engineer	engineer
engineer	Network test engineer	Wireless communications network engineer
Hardware technical architect	Systems designer – hardware	network engineer

Application architect	Software architect	Software technical architect
Cloud infrastructure engineer	Software design engineer	Software testing engineer
Cloud operations engineer	Software design project	Telecommunications software
Computer software engineer	manager	engineer
Embedded software engineer	Software design verification engineer	Software developer
	engineer	Full stack developer
Mobile development led	Software designer	Autopartical developer
Site reliability engineer	Software project manager	Automation developer
	Software project manager	RPA developer
Software and information technology project manager	Software systems integration engineer	Database developer

21230 - COMPUTER SYSTEMS DEVELOPERS AND PROGRAMMERS 42

Systems programmer

Computer programmer	Programmer analyst
Operating systems programmer	Scientific programmer

Computer network technician	Network administrator	Web technician
Data centre operator	Network support technician	IT technician
Internet Web site technician	Network system administrator	

22221 – USER SUPPORT TECHNICIANS······ 43		
Client support representative – systems	Hardware technical support analyst	Systems technical support analyst
Computer help desk	Help desk technician	Technical support analyst
representative – systems	Coffusion installation to chaision	Tachaical augus art augus ar viaar

Software installation technician

Computer help desk supervisor

Software technical support Hardware installation technician analyst

Systems support representative

Technical support supervisor User support technician

Computer systems analyst	Management information	IT analyst
Informatics consultant	systems (MIS) analyst	Systems analyst
Information systems quality	Systems auditor	IT administrator
assurance (QA) analyst	Systems consultant	IT specialist
Information technology (IT) consultant	IT auditor	

21221 - BUSINESS SYSTEMS SPECIALISTS 44

Business systems analyst Business systems consultant Information systems business analyst

Information technology (IT) business analyst

Business analyst

Environment

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Director of environment

Manager of environment & sustainability

Legal

Lawyer
Corporate counsel
Legal advisor

Administration

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12010 - SUPERVISORS, GENERAL OFFICE, AND ADMINISTRATIVE SUPPORT WORKERS ····································		
Clerical supervisor	Personnel clerks supervisor	Switchboard operator
Data entry supervisor	Records office supervisor	supervisor
Filing clerks supervisor	Registry supervisor	

13100 - ADMINISTRATIVE OFFICERS 47	7
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Administrative officer	Office manager	Claims officer
Administrative services	Administrative manager	Administrative coordinator
coordinator	Office services coordinator	Project manager (non-
Office administrator		technical)

13110 - ADMINISTRATIVE ASSISTANTS 47

Administrative assistant	Office administrative assistant
Human resources administrator	Secretary

Top Management

00015 — Senior Managers Construction, transportation, production, and utilities

EXAMPLE TITLES

- Owner
- President
- Executive Director
- Chief executive officer (CEO)
- Chief financial officer (CFO)
- Chief operating officer (COO)
- Chief marketing officer (CMO)
- Chief human resources officer (CHRO)
- Chief people officer (CPO)
- Chief revenue officer (CRO)
- Chief information officer (CIO)

- Executive vice-president
- Finance vice-president
- Marketing vice-president
- Operations vice-president
- Regional vice-president
- Vice-president of auditing/ internal audits
- Vice-president of control
- Vice-president of business development
- Vice-president of sales
- Vice-president of business solutions

- Vice-president of communications
- Vice-president of customer care
- Vice-president of strategic development
- Vice-president of engineering
- Vice-president of IT
- Vice-president of IT security
- Vice-president of safety and compliance
- Corporate controller
- General manager

How do I know if this is the right NOC Code?

These employees establish objectives for the company and formulate policies and programs to drive forward the success of the organization. They oversee departments and the senior staff that oversee those departments. They typically have control over human and financial resources such as staffing and budgeting. They are representatives of the company.

These employees typically have a university degree in commerce, business, or a related degree. They have several years of experience managing employees and have specializations regarding their field, such as an accounting designation for financial professionals.

Operations

70020 — Managers in Transportation

EXAMPLE TITLES

- Director of logistics
- Director of operations
- Director of distribution
- Director of integrated logistics programs
- Director of transportation
- Director of transportation management
- Director of dispatch
- Director of central planning
- Director of maintenance
- Director of project implementation
- Director of distributions
- Director of linehaul operations
- Corporate director
- Distribution and warehousing manager
- Distribution and logistics manager
- Distribution operations manager

- Freight manager
- Carrier relations manager
- Freight logistics manager
- General transportation manager
- Global logistics manager
- Integrated logistics manager
- International traffic manager
- Logistics analytics manager
- Logistics manager transportation
- Logistics solution manager
- Shipping and warehousing service manager
- Transport department manager
- Transportation fleet manager
- Transportation logistics manager
- Transportation manager
- Operational reporting manager

- Terminal manager
- Service centre manager
- General fleet manager
- Operations manager
- Dispatch manager
- Warehouse operations management
- Maintenance manager
- Distribution manager
- Purchasing manager
- Quality control manager
- Equipment control manager
- Supply chain manager
- Cross dock manager
- Optimization manager
- Linehaul manager
- Transportation superintendent
- Transborder manager
- Freight forwarder

How do I know if this is the right NOC Code?

Managers in Transportation are employees that plan and provide direction regarding operations within a department or region in a trucking and logistics company. They oversee operations, policy adherence, and typically will have some influence on the company or department's budget. Oftentimes, their roles involve managing a team by recruiting new employees and overseeing their training. A bachelor's degree and several years of supervisory experience in the industry is usually a requirement for this role.

12013 — Supervisors, supply chain, tracking and scheduling coordination occupations

EXAMPLE TITLES

- Receiving supervisor
- Transportation logistics supervisor
- Freight logistics supervisor
- Operational reporting supervisor
- Terminal supervisor

- Service centre supervisor
- General supervisor
- Field fleet supervisor
- Operations supervisor
- Dispatch supervisor
- Regional supervisor

- Warehouse operations supervisor
- Maintenance supervisor
- Distribution supervisor
- Service supervisor
- Shipping supervisor

How do I know if this is the right NOC Code?

These employees supervise, plan, assign and review the work of clerks engaged in the following duties: shipping, receiving, storing, distributing, and maintaining inventories of materials, parts and products; processing purchasing transactions; coordinating production work; dispatching crews; scheduling transportation crews and routes; and other related activities. They ensure compliance with policies, procedures for safety and security, standards and regulations in force and participate in their improvement. Most employees have completed a college or university program in business or supply chain and have several years of experience within their speciality.

72024 — Supervisors, Motor Transport and Other Ground Transit Operators

EXAMPLE TITLES

- Transit mobile inspector
- Truck driver's foreman/woman

How do I know if this is the right NOC Code?

Supervisors, Motor Transport and Other Ground Transit Operators supervise and coordinate the work of truck drivers. They typically have had to complete high school and need several years of experience as a driver.

73300 — Transport Truck Drivers

EXAMPLE TITLES

- Bulk goods truck driver
- Dump truck driver
- Flatbed truck driver
- Heavy truck driver
- Logging truck driver

- Long haul truck driver
- Moving van driver
- Shunt truck driver
- Tow truck driver
- Tractor-trailer truck driver
- Transport driver
- Truck driver
- Owner operator

How do I know if this is the right NOC Code?

These truck drivers operate trucks and tractor-trailers both over short and long distances. They are required to have several certifications, such as Class 3/D license, Class 1 or A license, Air Brakes Endorsements, or TDG certifications, as well as require on the job training. Certain truck drivers do not fall into this category — If the driver in question supervises and coordinate the work of other truck drivers, see NOC #72024.

75211 — Railway and motor transport labourers

EXAMPLE TITLES

- Truck driver helper

How do I know if this is the right NOC Code?

These labourers assist truck and delivery drivers to load and unload vehicles and perform labouring duties in warehouses. Only some secondary school education is required.

13201 — Production and transportation logistics coordinators

EXAMPLE TITLES

- Dispatch logistician
- Freight forwarding logistician
- Production coordinator
- Production scheduler
- Logistics coordinator
- Freight coordinator
- Operations coordinator

- Warehouse operations coordinator
- Maintenance coordinator
- Licensing coordinator
- Tactical/functional analyst
- Logistics specialist
- Freight specialist

- Operations specialist
- Warehouse operations specialist
- Maintenance specialist
- Project specialist
- Transport specialist
- Shipping specialist

How do I know if this is the right NOC Code?

These employees plan and oversee the operational logistics of an organization's supply chain. They typically communicate regularly with production coordinators, warehouse, and production supervisors, etc. to coordinate activities between warehouses and other departments. They coordinate and monitor logistics of the movement of parts, supplies and materials within an establishment and ensure that supplies, materials, and products are shipped and received on schedule. Typically, these positions require a post-secondary diploma that is around two years in length, in areas such as supply chain management or business.

14400 — Shippers and receivers

EXAMPLE TITLES

- Freight receiver
- Freight shipper
- Import freight clerk
- Receiver
- Shipper
- Shipper-receiver
- Shipping agent
- Shipping and receiving clerk
- Supply chain assistant

How do I know if this is the right NOC Code?

These employees determine the method of shipping and arrange shipping, performing administrative tasks such as invoices or shipping forms. They might oversee the loading or unloading of goods and inspect them against invoicing documents. They maintain records and keep computer systems up to date. Most have completed their high school education, and some experience in a similar clerical or warehouse position may be required.

75101 — Material handlers

EXAMPLE TITLES

- Truck loader
- Materials handler
- Warehouse worker

How do I know if this is the right NOC Code?

Material handlers handle, move, load, and unload materials by hand or using a variety of material handling equipment. These employees may have completed high school, but it is not necessary for the job.

14404 — Dispatchers

EXAMPLE TITLES

- Truck dispatcher
- Dispatch coordinator
- Dispatch specialist

How do I know if this is the right NOC Code?

These employees process and transmit information and instructions to coordinate the activities of vehicle operators, crews, and equipment. They maintain vehicle operator work records, mileage, fuel use, repairs, etc. and generate reports. Typically, these employees have completed high school, and have undergone some informal on the job training.

14405 — Transportation route and crew schedulers

EXAMPLE TITLES

- Transit scheduler
- Transportation schedules writer
- Truck scheduler

How do I know if this is the right NOC Code?

These employees typically review schedule requisitions, passenger counts and cargo, running times, distances, personnel availability, and other pertinent information to establish schedule parameters. They might compile equipment and personnel records, including hours in service, distances, maintenance, repairs required and other data, to produce operating reports. Typically, these employees have completed high school and have several years of experience in transportation.

10012 – Purchasing managers

EXAMPLE TITLES

- Contract manager
- Procurement director
- Purchasing contracts manager
- Purchasing director
- Supply chain logistics manager

How do I know if this is the right NOC Code?

These employees usually plan, organize, direct, control, and evaluate the activities of a purchasing department and develop and implement the purchasing policies of a business or institution. They usually have a relevant bachelor's degree and several years of experience in supply chain management or purchasing.

12102 — Procurement and purchasing agents and officers

EXAMPLE TITLES

- Procurement coordinator
- Purchasing coordinator
- Procurement specialist
- Purchasing specialist
- Sourcing specialist
- Procurement officer
- Purchasing officer
- Sourcing officer

- Supply officer
- Supply chain coordinator
- Supply control coordinator

How do I know if this is the right NOC Code?

These employees source and purchase general and specialized equipment, materials, business services, and land or access rights for use or for further processing by their establishment. They typically have a bachelor's degree or college diploma, and might have certain supply chain certifications, depending on their role and location.

Finance

10010 — Financial managers

EXAMPLE TITLES

- Controller
- Assistant corporate controller
- Director of accounting
- Finance director
- Tax director
- Director of financial services
- Director of finance operations
- Director of risk management

- Financial control manager
- Financial planning and analysis manager
- Internal audit services/audit manager
- Accounting manager
- Tax manager
- Tax compliance manager
- Invoicing manager

- Credit manager
- Financial planning manager
- Finance manager
- Treasurer
- Financial administrator
- Pension plans administrator

How do I know if this is the right NOC Code?

These employees plan, organize, direct, control, and evaluate the operation of financial and accounting departments. They develop and implement the financial policies and systems of establishments. They might establish performance standards and prepare various financial reports for senior management. Most roles in this category have some involvement with managing a team, such as performing hiring, training, and supervisory activities. Most employees in this code have a bachelor's degree in business, or a related field, and potentially a specialized post-graduate degree or diploma in finance. Those who are certified accounting or finance professionals also require an accounting or financial designation.

12011 — Supervisors, finance and insurance office workers

EXAMPLE TITLES

- Finance supervisor
- Accounting supervisor
- Accounts payable supervisor
- Accounts receivable supervisor
- Bank clerks supervisor
- Billing supervisor
- Bookkeeping supervisor
- Claims adjusters supervisor
- Collection supervisor
- Credit supervisor
- Payroll supervisor
- Supervisor of accounting

How do I know if this is the right NOC Code?

These employees typically implement efficient working processes and coordinate, assign, and review the work of clerks engaged in the following duties: administering accounts payable and receivable; processing, verifying and recording financial documents and forms; administering payrolls; processing, verifying and recording insurance claims and forms; and collecting user fees and payments on overdue accounts. They have typically completed a college program related to bookkeeping/accounting.

11100 — Financial auditors and accountants

EXAMPLE TITLES

- Accountant
- Chief accountant
- Financial auditor

- Internal auditor
- Income tax expert
- Associate (accounting)

Claims accountant

How do I know if this is the right NOC Code?

Financial auditors examine and analyze the accounting and financial records of individuals and establishments to ensure accuracy and compliance with established accounting standards and procedures. Accountants plan, organize and administer accounting systems for individuals and establishments. Almost all accountants or financial auditors require a university degree and completion of their chartered designation (CPA, CMA, CA, etc).

11101 — Financial and investment analysts

EXAMPLE TITLES

- Chartered financial analyst
- Financial analyst
- Financial services research associate
- Financial planning analyst
- Financial reporting analyst

How do I know if this is the right NOC Code?

These employees collect and analyze financial information such as economic forecasts, trading volumes and the movement of capital, financial backgrounds of companies, historical performances and future trends of stocks, bonds, and other investment instruments to provide financial and investment or financing advice for their company or their company's clients. Their studies and evaluations cover areas such as takeover bids, private placements, mergers, or acquisitions. Most employees in these roles have a bachelor's degree in business or a related field, their Chartered Financial Analyst (CFA) designation, and/ or a master's degree in business.

12200 — Accounting technicians and bookkeepers

EXAMPLE TITLES

- Accounting bookkeeper
- Accounting technician
- Bookkeeper
- Finance technician

How do I know if this is the right NOC Code?

Accounting technicians and bookkeepers maintain complete sets of books, keep records of accounts, verify the procedures used for recording financial transactions, and provide personal bookkeeping services. They have typically completed at least a college program in a related field, combined with experience.

14200 — Accounting and related clerks

EXAMPLE TITLES

- Accounting clerk
- Accounts payable clerk
- Accounts receivable clerk
- Audit clerk
- Billing clerk
- Budget clerk

- Costing clerk
- Deposit clerk
- Finance clerk
- Freight-rate clerk
- Income tax return preparer
- Invoice clerk

- Ledger clerk
- Tax clerk
- Credits and collections clerk
- Accounting assistant
- Tax compliance clerk

How do I know if this is the right NOC Code?

Accounting and related clerks calculate, prepare and process bills, invoices, accounts payable and receivable, budgets, and other financial records according to established procedures. These employees usually have completed some coursework related to accounting or have experience in the field.

Business Development, Marketing, & Sales

10022 – Advertising, marketing and public relations managers

EXAMPLE TITLES

- Director of advertising
- Director of business development
- Director of marketing
- Director of sales
- Director of business solutions
- Director of communications
- Director of customer care
- Director of media relations

- Director of public relations
- Advertising manager
- Fundraising campaign manager
- Internet communications manager
- Marketing manager
- Promotions manager
- Business development manager

- Sales manager
- Business solutions manager
- Communications manager
- Customer care manager
- Customer support manager
- Sales and marketing manager
- Web communications manager
- Web marketing manager

How do I know if this is the right NOC Code?

These employees typically plan, organize, direct, control and evaluate the activities of establishments and departments involved in commercial, industrial, and e-business advertising, marketing and public relations. They typically have a university degree or college diploma in a related field and have several years of experience in their line of work.

60010 – Corporate sales managers

EXAMPLE TITLES

- Corporate sales manager
- Regional sales manager
- National accounts manager
 sales
- Expansion manager

How do I know if this is the right NOC Code?

These employees plan, organize, direct, control and evaluate the activities of establishments and departments involved in commercial, industrial, institutional, e-business, and wholesale and retail sales. They organize regional and divisional sales operations and led sales team in building relationships with business clients and manage negotiations of sales contracts. Most of these employees have a university degree or college diploma specializing in business or sales, as well as with several years of experience in the field.

11202 — Professional occupations in advertising, marketing and public relations

EXAMPLE TITLES

- Communications specialist
- Marketing specialist
- Digital marketing specialist
- Social media specialist
- Communications specialist
- Pricing specialist
- Marketing coordinator

- Media coordinator
- Business development coordinator
- Strategy coordinator
- Communications coordinator
- Media relations officer
- Public relations officer
- Communication officer

- Marketing officer
- Business development officer
- Marketing assistant
- Business development assistant
- Strategy assistant
- Communications assistant

How do I know if this is the right NOC Code?

These employees in advertising, marketing and public relations analyse, develop, and implement communication and promotion strategies and information programs, analyse advertising needs and develop appropriate advertising and marketing plans, publicize activities and events, and maintain media relations on behalf of businesses. Most employees have a university degree or college diploma in their field.

64101 — Sales and account representatives — wholesale trade (non-technical)

EXAMPLE TITLES

- Sales representative
- Sales agent
- Sales consultant
- Sales support specialist
- Carrier sales specialist

- Sales executive
- Account executive
- Account representative
- Lead generation coordinator
- Lead generation assistant
- Pricing coordinator
- Pricing assistant
- Pricing analyst

How do I know if this is the right NOC Code?

These employees identify and solicit potential clients and provide clients with presentations on the benefits and uses of goods or services. They estimate or quote prices, credit, or contract terms, warranties, and delivery dates, and prepare or oversee preparation of sales or other contracts. They might review and adapt to information regarding product innovations, competitors, and market conditions. These employees typically have experience in sales and have completed high school. Some may have a university degree or college diploma.

64100 — Retail salespersons and visual merchandisers

EXAMPLE TITLES

- Sales associate
- Salesperson

How do I know if this is the right NOC Code?

These employees sell, rent a range of technical and non-technical services directly to consumers. They typically estimate or quote prices, credit terms, trade-in allowances, warranties, and delivery dates, and maintain sales records for inventory control. They have a variety of different education and experience levels, ranging from a high school diploma to a university degree in business.

64409 — Other customer and information services representatives

EXAMPLE TITLES

- Accounts information clerk
- Contact centre agent customer service
- Complaints clerk customer service
- Courtesy desk clerk
- Customer service representative

How do I know if this is the right NOC Code?

These employees typically answer enquiries, provide information regarding an establishment's goods, services and policies, and provide customer services such as receiving payments and processing requests for services. Most of these employees have completed high school, and some have completed college and university. Some level of clerical or sales experience might be required.

Human Resources

10011 — Human resources managers

EXAMPLE TITLES

- Director of human resources
- Director of people and culture
- Director of recruitment
- Director of workforce analytics
- Director of payroll
- Director of learning and organizational development
- Director of talent acquisition
- Director of diversity, equity, and inclusion
- Director of personnel

- Director of occupational health and safety
- HR business partner
- Employer-employee relations manager
- Human resources manager
- People and culture manager
- Industrial relations manager
- Occupational health and safety manager
- Pay and benefits manager
- Payroll manager

- Recruitment manager
- Talent acquisition manager
- Diversity, equity, and inclusion manager
- Onboarding manager
- Pension manager
- Personnel services manager
- Personnel training and development manager
- Staff relations manager
- Health and safety executive

How do I know if this is the right NOC Code?

These employees plan, organize, direct, control, and evaluate the operations of human resources and personnel departments, and develop and implement policies, programs and procedures regarding human resource planning, recruitment, collective bargaining, training, and development, occupation classification and pay and benefit administration. They represent management and participate actively on various joint committees to maintain ongoing relations between management and employees.

Typically, these employees have a relevant bachelor's degree, several years of experience in human resources, and hold their certified human resources designation.

11200 — Human resources professionals

EXAMPLE TITLES

- Human resources officer*
- Employee relations officer
- Employment equity officer
- Human resources specialist
- Pay and benefits specialist
- Talent acquisition specialist*
- DEI specialist
- Classification specialist

- Human resources coordinator
- Talent acquisition coordinator*
- Compensation research analyst
- Conciliator
- Human resources consultant
- Human resources generalist

- Job analyst
- Mediator
- Union representative
- Wage analyst
- Training officer
- Trainer

How do I know if this is the right NOC Code?

These professionals develop, implement, and evaluate human resources and labour relations policies, programs and procedures and advise employers and employees on human resources matters. They typically have a university degree or college diploma and may have their Certified Human Resources designation.

*Note: This NOC code has overlapping titles with NOC 12101. Employees who fall into this NOC category typically are more focused on HR strategy. While they still may perform similar duties in 12101, such as recruiting, they focus on the bigger strategy within recruitment and other HR areas. These employees are more likely to have a university degree over a college diploma.

12101 — Human resources and recruitment officers

EXAMPLE TITLES

- Human resources officer*
- Personnel officer
- Recruitment specialist
- Staffing coordinator
- Recruiter
- Recruitment coordinator
- Talent acquisition coordinator*
- Talent acquisition specialist*

- Staffing analyst

How do I know if this is the right NOC Code?

These employees perform either administrative HR processes, such as advising staff on policies, determining eligibility to benefits entitlements, and organizing training. Those who specialize in staffing and recruitment post job openings, review candidates, and perform screenings. Many of these employees have at least a college diploma in a related field, and some administrative experience.

*Note: This NOC code has overlapping titles with NOC 11200. Employees who fall into this NOC category typically are more focused on following pre-established HR processes, rather than developing HR strategies. For example, instead of creating a staffing strategy, they are the employees who screen, interview, and select candidates. These employees are more likely to have a college diploma over a university degree.

13102 — Payroll administrators

EXAMPLE TITLES

- Benefits officer payroll administration
- Pay advisor

- Pay and benefits administrator
- Pay and benefits clerk
- Pay clerk

- Payroll clerk
- Payroll officer
- Payroll administrator

How do I know if this is the right NOC Code?

These employees usually collect, verify and process payroll information, determine pay and benefit entitlements for employees, maintain accurate payroll records, and provide payroll information within a department, company, or other establishment. They might have a college diploma or university degree in a related field or have a payroll certification.

Planning & Engineering

72020 — Contractors and supervisors, mechanic trades

EXAMPLE TITLES

- Heavy equipment mechanic foreman/woman
- Heavy machinery assembly foreman/woman
- Industrial mechanics supervisor

How do I know if this is the right NOC Code?

Contractors and supervisors in mechanic trades supervise, coordinate, and schedule maintenance activities of heavy equipment. They typically oversee the maintenance activities and train and oversee employees. Employees in this NOC code generally require several years of experience in the trade, as well as potentially a certification.

72410 — Automotive service technicians, truck and bus mechanics and mechanical repairers

EXAMPLE TITLES

- Transmission mechanic
- Truck-trailer repairer
- Truck and transport mechanic
- Maintenance technician
- Mechanic technician
- Parts technician

How do I know if this is the right NOC Code?

Truck mechanics adjust, repair, or replace parts and components of commercial transport truck or trailer systems including chassis, frame, cab, body, engine and drive train, air brakes, steering, and fuel, hydraulic, electrical and electronic systems. These roles typically require completion of high school and a transport mechanic apprenticeship, as well as their trade certification dependent on province. Red seal mechanics would also fall into this category.

74203 — Automotive and heavy truck and equipment parts installers and servicers

EXAMPLE TITLES

- Heavy equipment servicer (except mechanic)
- Radiator installer auto repair service

- Muffler installer

- Shock absorber installer
- Spring installer
- Tire repairer

How do I know if this is the right NOC Code?

These truck servicers perform truck and trailer maintenance but are not certified mechanics. For example, they might change engine oil and lubricate running gears or moving parts of the trucks, or install replacement mufflers, exhaust pipes, shock absorbers or radiators. They typically only require the completion of high school and a few weeks of on-the-job training.

75119 — Other trades helpers and labourers

EXAMPLE TITLES

- Mechanic's helper

How do I know if this is the right NOC Code?

These helpers or labourers primarily assist with the maintenance of the trucking and trailers in trucking organizations. They assist in repairing trucks and move tools, equipment, and other materials to and from work areas. They might be required to have a high school degree, and only a small amount of on-the-job training is required.

20010 — Engineering managers

EXAMPLE TITLES

- Director of engineering research and development
- Director of process engineering
- Director of engineering
- Director of process improvement (engineering)
- Electrical engineering manager
- Engineering department manager
- Engineering manager
- Production engineering manager
- Infrastructure manager
- Engineering project manager

How do I know if this is the right NOC Code?

These employees plan, organize, direct, control and evaluate the activities of an engineering department. They typically assign, co-ordinate and review the technical work of the department or project teams. Most employees in this field have a bachelor's degree in engineering and extensive experience in the field, especially as a manager or supervisor.

21301 — Mechanical engineers

EXAMPLE TITLES

- Mechanical engineers

How do I know if this is the right NOC Code?

These employees typically research, design and develop machinery and systems for transportation. They also perform duties related to the evaluation, installation, operation, and maintenance of mechanical systems. Almost all these employees have a bachelor's degree in engineering, and some may also have a master's degree or professional engineering designation/license.

21321 — Industrial and manufacturing engineers

EXAMPLE TITLES

- Industrial engineer
- Quality control engineer
- Safety engineer
- Business improvements engineer

How do I know if this is the right NOC Code?

Industrial and manufacturing engineers conduct studies and develop and supervise programs to achieve the best use of equipment, human resources, technology, materials, and procedures to enhance efficiency and productivity. Most of these employees will have a bachelor's degree in engineering and some have a master's degree and a professional designation/license.

22302 — Industrial engineering and manufacturing technologists and technicians

EXAMPLE TITLES

- Computer-assisted design/computer-assisted manufacturing (CAD/CAM) programmer
- Industrial engineering technician
- Industrial engineering technologist
- Loss prevention technologist – manufacturing
- Manufacturing technician
- Manufacturing technologist
- Planning technician
- Plastics manufacturing technician

- Pulp and paper manufacturing technologist
- Quality assurance technologist
- Scheduling technician manufacturing
- Textile technologist
- Time study analyst

How do I know if this is the right NOC Code?

These employees may provide technical support and services in the development of production methods, facilities and systems, and the planning, estimating, measuring, and scheduling of work. Most have completed a college program related to technology, industrial engineering, and have certifications in industrial engineering through provincial regulatory bodies.

21211 – Data scientists

EXAMPLE TITLES

- Data analyst
- Data analytics specialist
- Analytics administrator

How do I know if this is the right NOC Code?

These employees use advanced analytics technologies, including machine learning and predictive modelling, to support the identification of trends, scrape information from unstructured data sources and provide automated recommendations. They typically have at least a university degree in computer science, computer systems, economics, data science, or data analytics.

Information Technology

20012 — Computer and information systems managers

EXAMPLE TITLES

- Director of software engineering
- Director of IT security
- Director of cyber security
- Director of IT auditing
- Director of IT business solutions
- Director of IT projects
- IT manager
- Cloud development manager
- IT auditing manager
- Configuration manager
- Business systems manager

- Cloud architect manager
- Cloud solutions architect manager
- Computer systems manager
- Data centre manager
- Data processing and systems analysis manager
- Data processing director
- Electronic data processing (EDP) manager
- Enterprise resource planning (ERP) manager
- Information systems manager
- Management information system (MIS) manager

- Software development manager
- Software engineering manager
- Systems development manager
- Technical delivery manager – information technology (IT)
- Technical program manager — information technology (IT)
- Infrastructure manager
- Analytics manager
- IT project manager

How do I know if this is the right NOC Code?

Computer and information systems managers plan, organize, direct, control and evaluate the activities of organizations that analyze, design, develop, implement, operate, and administer computer and telecommunications software, networks and information systems. They typically assemble and manage teams of information systems personnel to design, develop, implement, operate, and administer computer and information systems. They also can have control of the budget and expenditures of the department, company, or project. Most have a bachelor's or master's degree in computer science or engineering, and several years of experience in relevant fields.

21311 — Computer engineers (except software engineers and designers)

EXAMPLE TITLES

- Computer hardware engineer
- Hardware development engineer
- Hardware technical architect
- Network infrastructure engineer
- Network support engineer
- Network test engineer
- Systems designer hardware
- Telecommunications hardware engineer
- Wireless communications network engineer

How do I know if this is the right NOC Code?

These employees research, plan, design, develop, modify, evaluate, and integrate computer and telecommunications hardware and related equipment, and information and communication system networks including mainframe systems, local and wide area networks, fibre-optic networks, wireless communication networks, intranets, the Internet and other data communications systems. Most of these employees will have a bachelor's degree in computer engineering or computer science, and some have a master's degree and a professional designation/license.

21231 — Software engineers and designers

EXAMPLE TITLES

- Application architect
- Cloud infrastructure engineer
- Cloud operations engineer
- Computer software engineer
- Embedded software engineer
- Mobile development led
- Site reliability engineer
- Software and information technology project manager

- Software architect
- Software design engineer
- Software design project manager
- Software design verification engineer
- Software designer
- Software project manager
- Software systems integration engineer

- Software technical architect
- Software testing engineer
- Telecommunications software engineer
- Software developer
- Full stack developer
- Automation developer
- RPA developer
- Database developer

How do I know if this is the right NOC Code?

Software engineers and designers research, design, evaluate, integrate, and maintain software applications, technical environments, operating systems, embedded software, information warehouses and telecommunications software. Most of these employees will have a bachelor's degree in computer engineering or computer science, and some have a master's degree and a professional designation/license.

21230 — Computer systems developers and programmers

EXAMPLE TITLES

- Computer programmer
- Programmer analyst
- Operating systems programmer
- riogrammer analyse
- Scientific programmer
- Systems programmer

How do I know if this is the right NOC Code?

Computer systems developers and programmers write, modify, integrate, and test computer code for software applications, data processing applications, operating systems-level software and communications software. These employees typically have a university degree or college diploma in computer science with a focus in programming, or something similar.

22220 — Computer network and web technicians

EXAMPLE TITLES

- Computer network technician
- Data centre operator
- Internet Web site technician
- Network administrator
- Network support technician
- Network system administrator

- Web technician
- IT technician

How do I know if this is the right NOC Code?

These employees typically establish, operate, maintain, and coordinate the use of local and wide area networks (LANs and WANs), mainframe networks, hardware, software and related computer equipment. Web technicians set up and maintain internet, extranet and intranet Web sites and Web-server hardware and software and monitor and optimize network connectivity and performance. Usually, these employees have completed some type of college or university program related to computers and web technology.

22221 – User support technicians

EXAMPLE TITLES

- Client support representative – systems
- Computer help desk representative – systems
- Computer help desk supervisor
- Hardware installation technician

- Hardware technical support analyst
- Help desk technician
- Software installation technician
- Software technical support analyst
- Systems support representative
- Systems technical support analyst
- Technical support analyst
- Technical support supervisor
- User support technician

How do I know if this is the right NOC Code?

User support technicians provide first-line technical support to computer users experiencing difficulties with computer hardware and with computer applications and communications software. Most of these employees have completed at least a college program related to computer science or network programming and may have certain software certifications.

21222 — Information systems specialists

EXAMPLE TITLES

- Computer systems analyst
- Informatics consultant
- Information systems quality assurance (QA) analyst
- Information technology (IT) consultant
- Management information systems (MIS) analyst
- Systems auditor
- Systems consultant
- IT auditor

- IT analyst
- Systems analyst
- IT administrator
- IT specialist

How do I know if this is the right NOC Code?

Information systems specialists analyze, test, and assess systems requirements, develop, and implement information systems development plans, policies and procedures, and provide advice on a wide range of information systems issues. A bachelor's degree in computer science, computer systems engineering, software engineering, business administration or a related discipline or completion of a college program in computer science is usually required. Experience as a computer programmer is also usually required for these employees.

21221 – Business systems specialists

EXAMPLE TITLES

- Business systems analyst
- Business systems consultant
- Information systems business analyst
- Information technology (IT) business analyst
- Business analyst

How do I know if this is the right NOC Code?

Business systems specialists perform detailed system tests, produce reports, and develop new system architectures. They must also identify the strategic objectives of a company and translate these objectives into achievable tasks for an organization's information technology department. These employees typically require a bachelor's degree in a related field.

Environment

20011 — Architecture and science managers

EXAMPLE TITLES

- Director of environment
- Manager of environment & sustainability

How do I know if this is the right NOC Code?

These employees plan, organize, direct, control, and evaluate the research, development or production activities of a scientific research surrounding an organization's environmental impact. They develop and implement policies, standards and procedures, and assign, coordinate and review the applied scientific work of the department or project teams. These employees typically have a master's or doctoral degree in environmental sciences or related field.

Legal

41101 – Lawyers and Quebec notaries

EXAMPLE TITLES

- Lawyer
- Corporate counsel
- Legal advisor

How do I know if this is the right NOC Code?

These employees may perform administrative and management functions related to the practice of law, and plead cases before courts of law, tribunals, and boards. Primarily, they advise clients, or their employer of their legal rights and all matters related to law. Most legal practitioners require a university degree, and lawyers specifically require a law degree and are licensed by the governing law society of their province.

Administration

12010 — Supervisors, general office, and administrative support workers

EXAMPLE TITLES

- Clerical supervisor
- Personnel clerks supervisor
- Data entry supervisor
- Filing clerks supervisor
- Records office supervisor
- Registry supervisor
- Switchboard operator supervisor

How do I know if this is the right NOC Code?

These supervisors supervise, coordinate, assign, and review the work of clerks engaged in the following duties: word processing; record keeping and filing; operating telephones and switchboards; data entry; desktop publishing; and other activities involving general office and administrative skills. They establish work schedules and procedures and coordinate activities with other work units or departments. Most have completed high school or several college courses.

12100 — Executive assistants

EXAMPLE TITLES

a. Executive Assistant

How do I know if this is the right NOC Code?

These employees coordinate administrative procedures, public relations activities and research and analysis functions for executives, senior management, committees, and boards of directors. These employees normally have completed high school, and some have a bachelor's degree with related administrative experience.

13100 — Administrative officers

EXAMPLE TITLES

- Administrative officer
- Administrative services coordinator
- Office administrator
- Office manager
- Administrative manager
- Office services coordinator
- Claims officer
- Administrative coordinator
- Project manager (nontechnical)

How do I know if this is the right NOC Code?

These employees typically oversee and implement administrative procedures, establish work priorities, conduct analyses of administrative operations, and coordinate acquisition of administrative services such as office space, supplies, and security services. Administrative officers who are supervisors are included in this unit group. Most of these employees have completed high school and may have a university degree or college diploma in a related field and have administrative experience.

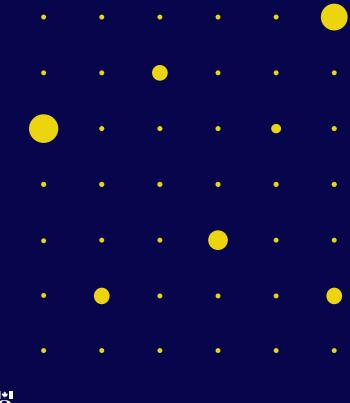
13110 — Administrative assistants

EXAMPLE TITLES

- Administrative assistant
- Human resources administrator
- Office administrative assistant
- Secretary

How do I know if this is the right NOC Code?

Administrative assistants perform a variety of administrative duties in support of managerial and professional employers. They typically perform scheduling, correspondence, and minute-taking activities, among other administrative tasks. They have typically completed high school and might have completed a short administrative program.



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